



1939 - 2019

Jubilee

# Annual 2019 Report

Sklopísek Střeleč, a.s.



**SKLOPÍSEK  
STŘELEČ**  
QUALITY IN EVERY GRAIN

Jubilee

# Annual **2019** Report

Sklopísek Střeleč, a.s.

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# THE BOARD OF DIRECTORS'

## REPORT ON BUSINESS ACTIVITIES

Dear shareholders, Dear business partners, Dear employees,

We can evaluate the past year, 2019, as another very successful year, in which all the main parameters of our business were met. In first place, I regard our progress in the field of occupational safety to be the most essential. There has been no serious occupational injury to any of our worker, and what's more, our employees' perception of health protection generally improved at all levels. Cleanliness and organization in all areas of our production is a good prerequisite for continuation of this trend. By completing the investments, the Company complied with the strict statutory noise limits in the vicinity of the plant and further reduced dust levels in the area.

Regarding the main parameters of our business, although the planned amount of delivered sand in tons was not reached, the year-on-year shipments increased by more than 3%. Importantly, however, sales were exceeded by 7% compared to 2018. Production costs were slightly increased by 3%, mainly in items that are difficult to influence. Most importantly, however, is an increase in production margin and profit before tax compared to the previous year.

The excellent financial results originated from strict control of production costs, quality production, and effective Company's sales strategy focusing on products with higher added value. A progress has been made in the area of maintenance, with an emphasis on increasing the prevention of possible failures. Implementation of new methods of organization and reporting with the assistance of BFM consultants is very effective. Such changes are always very difficult to implement, but the result is a faster response to situations that need to be dealt with in our Company on daily basis.

The quality of our products and good communication with customers strongly stabilize our position as a solid business partner. The result is a solid structure of long-standing customers and acquisition of new ones, such as renewed cooperation and deliveries to JMS Trnava or further increase in deliveries of high-quality sands to out prestigious customer – Zwiesel Kristallglas glassworks.

Our stability creates favourable conditions for new investments, guaranteeing further development of our Company in the future, and I consider this to be absolutely essential. This year, the anticipated decline in economic growth will surely have impact on the whole European Union, making it very difficult for us to maintain the pace of our growth in recent years. The effects of Covid-19 will be significant, but we believe that stabilization of the business will follow after the pandemic measures will be repealed or at least eased.

Nevertheless, new innovations, minor improvements and rigorous control could significantly eliminate any decline.

I would like to thank all our employees for their great work in 2019 and express my conviction that we are able to keep at it. The good mood and openness prevailing in the Company justifies me to make this statement.



*Pavel Šedlbauer, Chairman of the Board of Directors  
Date: 6. April 2020*



# COMPANY'S PROFILE



The oldest written source of extraction in Střeleč dates back to 1893, in which blocks of sandstone were extracted there for stone-cutting industry. There, they extracted blocks of kaolinic sandstone that was used for cladding of buildings, facing of buildings, facades of buildings, pavements, stairs, abrasive rings for machines, for glass grinding plants, monuments etc. For example, the sandstone was used at the construction of the Ministry of Trade in Prague, the hospitals in Jilemnice and Jičín and the church in the suburbs of Hradec Králové.

The exceptional qualities of the sands for wide industrial production were discovered by Ing. Dr. Bohuslav Stočes before the Second World War, who fully realized their value. Thus, in 1939 the company "První česká úpravna sklářského písku ve Střelči" (The First Czech Glass Sand Treatment Plant in Střeleč) was established.

Sklopísek Střeleč, a.s. is currently a significant company in the Czech and Central European area. In the area of production capacities and volume of sold silica sands it belongs among the leading suppliers in the Central Europe. It is a reliable supplier and respectable partner supplying silica sands suitable for wide purposes.

The company's premises are situated 10 km in the north-west direction from the town of Jičín. Its production plant has been built in the area of the municipality of Újezd pod Troskami in the village of Hrdoňovice and is equipped with state-of-the-art technologies. Continuing technology upgrade and suitable sources of raw materials allows the company to produce silica sands with low content of iron oxide, which is necessary for production of extremely pure glass.

The mining area of 1.7 km<sup>2</sup> is the largest in the Czech Republic for mining of sands. The sands produced by the company are the basic raw material for production of crystal glass, glass packages, plate glass and glass fibre. They are suitable for wide use in foundry industry. Their chemical purity and favourable graininess are also valued in other industrial areas, particularly in electrical and building industries.

***„The company gets ahead in all areas of industry thanks to its unique raw material base.“***

# APPLICATION OF OUR PRODUCTS

## **Automotive Industry**

Car glass, mirrors, fibreglass in plastics – abrasion resistance increase, light bulbs, sparking plugs, brake lining, casting moulds – foundry industry, searchlights...

## **Information Technologies and Imaging Techniques**

Semiconductor industry, display screens, processors (100% purity is necessary), optical fibres...

## **Housing Construction and House**

Utility glass, crystal glass, glass panels – windows, doors, showcases etc., modern constructional material for cladding of buildings, fibre-cement boards, constructional concrete, insulation, optical fibres – building components, mortar mixtures, floor mixtures, chandeliers, lighting fixtures, light bulbs, mirrors, pictures, crystal glass, spreads on cardboards, artistic decorations, coatings, filtering sand for swimming pools, door glass for automatic washing machines, filling sands (extractions, pavements, winter spreading), solar panels, glazing of wall tiles, floor tiles, roof tiles...

## **Personal Use**

Jewels, glass decorations, astronomic telescopes for professionals and amateurs as well, sighting optics, optics of cameras and projectors, oven-ware glass, glassware, hotel glass, toothpastes, components for dental laboratories, glass figures, water glass - part of detergents.

## **Sports Fields – Amusement**

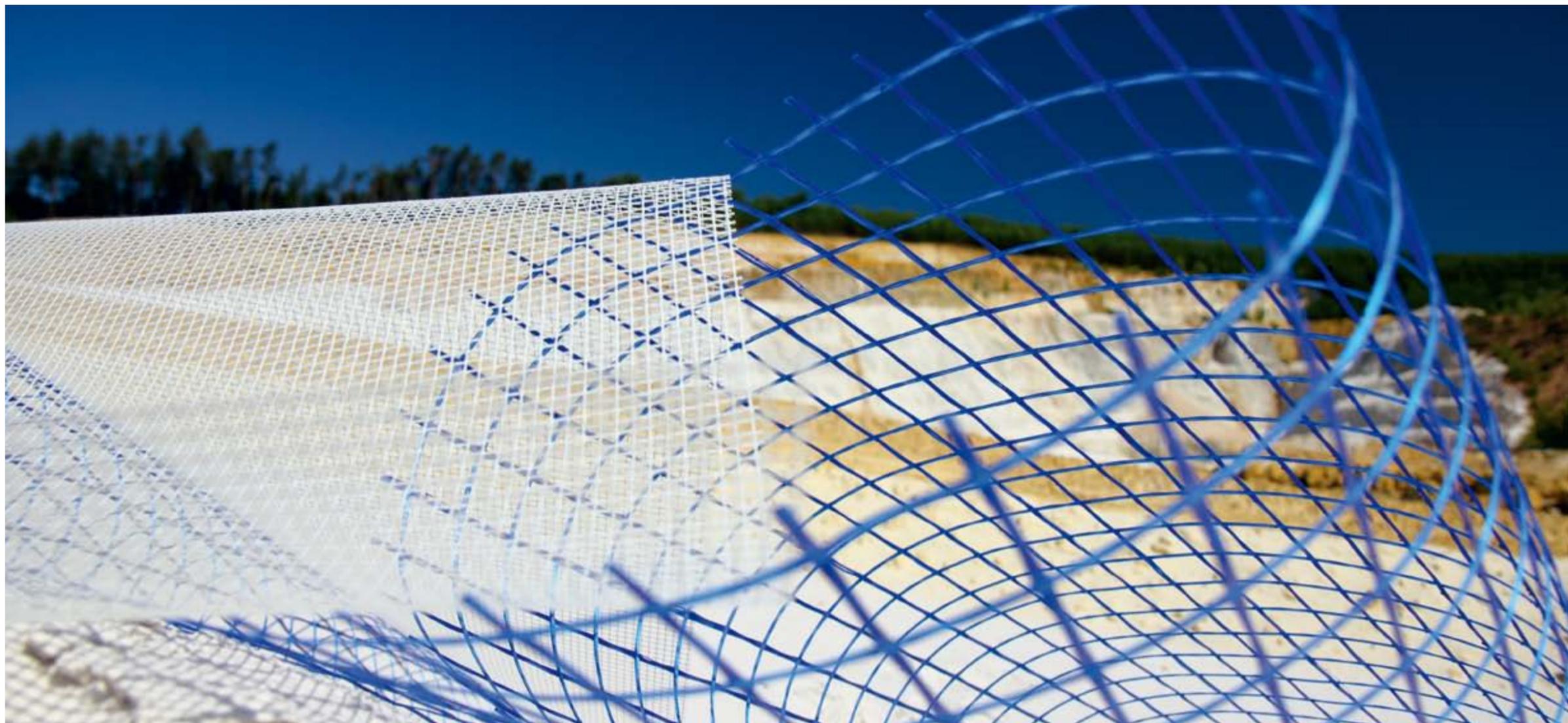
Beach volleyball, football pitches, golf courses, optic equipment of hunting weapons, tennis courts, playgrounds, arenas for horses, safety glass in enclosures for animals in ZOOs, terrariums, aquariums...

## **Foundry Operations – Moulding Compounds and Sand Cores**

Rail transport, military technologies, fittings, structural elements, control elements - wheels, levers, heavy and light industry...

## **Industry – Others**

Blasting material, paints, rail transport, glass industrial pipes, laboratory glass, protective and noise reducing barriers along roads, components for production of artificial stone, glass packaging, plugs for bottles...



***„We create part of your lives.“***

# MISSION, VISION, STRATEGY

## MISSION

From our raw material we produce and sell high-quality sands according to customers' needs and with maximum respect for the environment.

## VISION

We are going to continue building a good name of our company, both thanks to the excellent quality of our sands, as well as the approach to the environment, occupational safety and environmental impact.

## STRATEGY

Continue increasing customer care and build good relationships with customers and suppliers.

Ensure maximum use of raw materials by modernizing production technologies.

Continuously improve the working environment and increase the professionalism of their employees.

Communicate actively with neighbouring communities as well as with social organizations and build strong partnerships with them.

Continue taking a responsible approach to the environment and seeking to reduce energy intensity.

***„We know what we want.“***



# EVENTS 2019

## JANUARY

Already traditional meeting of Sklopísek management with significant suppliers took place at the beginning of January. The projects implemented in 2018 including their contribution to Sklopísek were evaluated and new projects presented to suppliers were introduced.

## FEBRUARY

On 18 February, a presentation day was held in Sklopísek, where annual reports of management members and selected employees were presented in order to evaluate 2018 and present the targets for 2019. Ing. Jiří Iša (Chairman of the Supervisory Board) and Ing. Pavel Šedlbauer (Chairman of the Board of Directors) accepted the invitation to this event. They positively evaluated both the performances of the individual speaker and the high quality of the presented reports including the expected future prospects. Mr. Homola from BFM accepted the invitation to this event.

## MARCH

The final audit was performed by KPMG Česká republika Audit, s.r.o. on March 11 to 15. Business activities of the company are fully coherent with the Czech accounting principles. On March 28 to 30, a training with Mgr. Petr Daněk (certified systemic coach) on team cooperation, in-house communication, and acceptance of changes took place in Harrachov. The event also included an excursion in the NOVOSAD & SYN Glassworks, which is a manufacturer of traditional handmade luxury beverage glassware and chandeliers.

## APRIL

On April 5, we participated in the FOR HORSE exhibition in Prague, where we discussed the possibility to become a supplier of sand for the Global Champions Prague Playoffs, a prestigious world show jumping competition, which was planned for November. At this exhibition, we presented our assortment of sands, attracted attention by an advertising banner, and at the same time discussed the possibility of contributing a PR article to the Jezdectví (horse riding) magazine with its editor-in-chief.

As the leading supplier of glass and foundry sand, we were asked by the Ministry of Industry and Trade to welcome a visit of their colleagues from Vietnam. Thus, on April 12, an experts meeting was held in Sklopísek to discuss "mining and treatment of glass sand". At the end of the meeting, the participants positively evaluated the cleanliness of the Company's site, the modernization and development of the Company and the positive approach to Occupational Health and Safety.





## EVENTS 2019

### MAY

Meeting of the members of the Board of Directors, the purpose of which was authorization of important projects for further development of our company, took place in Sklopísek on May 21. The Trade Union of Glass, Ceramics and Porcelain Workers carried an inspection in our plant on May 27 focused on compliance with regulations in the field of occupational health and safety, revision and inspection of electric hand tools and physical inspection of workplaces. No shortcomings were found.

### JUNE

On June 7, the 80th anniversary of the founding of Sklopísek Střeleč took place at the Masaryk Theatre in Jičín. The gala evening was hosted by Jan Žíla, a moderator and marketing manager of Český rozhlas (a radio) in Liberec. Its rich program was initiated by a video of the history of Sklopísek and greetings of members of the Board of Directors – Mr. Pavel Šedlbauer, the Chairman of the Board of Directors, Mr. Felix Moren, a Member of the Board of Directors, and a letter from Mr. Otto Hieber, a Member of the Board of Directors. The guests could also watch a fashion show, a sand animation, and a greeting from the President of ASKP and the Mayor of Mladějov municipality. During the event, our Company donated CZK 80,000 to APROPO Jičín, a company that supports and helps children with disabilities. Petr Hübner gave a symbolic cheque of this value to the company director Mrs. Jitka Králová. The closing concert of the Olympic musical group added a festive atmosphere to this event.

On June 22, the Open Day to celebrate the 80th anniversary of the foundation of Sklopísek Střeleč was held for the general public. Those interested could make a tour of the production premises accompanied by guides, and a refreshment and accompanying program were prepared in front of the factory. The theoretical health education, including a practical resuscitation test on a dummy, as well as a demonstration of weapons, and the opportunity to try out “beer goggles” simulating impairment vision enjoyed the attention of all. Equally tempting was the presentation of modern fire-fighting equipment, which included a fire-fighting platform, thanks to which visitors enjoyed an unusual experience. The whole event was very successful, as evidenced by its attendance, which was more than 1,000 visitors.

### JULY

On July 10 to 11, the top management meeting took place in Strážné in Krkonoše Mountains under the guidance of a professional coach and lecturer with managerial experience, Ing. Jan Hruška. Its topic was “teamwork and coaching”.

# EVENTS 2019

## AUGUST

At the beginning of August, a reunion of military historical vehicles took place in the area of the former military training area under Zebín hill. The organizer of this event, which has a long tradition and has been held regularly since 1995, was again the Military Historical Vehicles Club headed by Ing. Jan Zápotocký. On Saturday, August 4, a “traditional final ride” to our quarry ensued.

Drivers of 72 military vehicles tested their skills in the rugged terrain in which they had to overcome obstacles and sharp descents and ascents. Also this year, we financially supported the traditional volleyball tournament on clay in Dřevěnice and the gala concert of the second year of the “Music from Paradise”, a festival of Karolína and Václav Žmolík, which took place on 30 August in the Church of St. John the Baptist in Újezd pod Troskami.

## SEPTEMBER

On September 3 to 4, already the fourth Reunion of glass and ceramic artists was held in the Museum of Glass and Jewellery in Jablonec nad Nisou. The participants of this Meeting evaluated the development of the glass industry in the past year and expectations for the following years.

Other topics included trends in staff remuneration, motivation and stabilization, as well as issues related to education and placement of graduates. Another important topic was the sale of products on the Czech market. The meeting was followed by the “Golf Tournament for the Association President’s Challenge Cup” that took place on the next day.

On September 10 to 11, the Czech Mining Authority carried out an inspection in Sklopísek focused on the economic exploitation of mineral resources and geological documentation. The inspectors checked the records of the extracted rocks and soils, verified the methods of mining in the field and thoroughly devoted themselves to keeping the map documentation. In conclusion, they stated that the deposit is exploited economically.

This year, Sklopísek Střeleč again supported, among others, the traditional festival “Jičín – the Town of Fairy Tales” with a free supply of sand plus installation of wooden foundations for sandpits in the Valdštejn Square.

## OCTOBER

On October 8 to 9, the first supervisory audit of our IMS was carried out in Sklopísek by auditors of BUREAU VERITAS CZECH REPUBLIC, spol. s r.o. Our system is fully implemented and functional, and no shortcomings were found.





# EVENTS 2019

## OCTOBER

On October 23, a regular autumn meeting of the Board of Directors of SPS took place in Teplice. The program included presentation of the Company's results, information on sales, business opportunities, occupational health and safety, job-related injuries, recruitment of new employees, evaluation of the 80th anniversary of the Company, and the Open Day. The Board of Directors was acquainted with the estimated profit for 2019 and approved the investment plan for 2020. This business trip to Teplice also included a very interesting excursion to AGC FLAT GLASS CZECH, a.s.

## NOVEMBER

On November 6 to 8, the International Conference "Sustainable Mining" was held in Brno. More than 110 European experts took part in the conference to discuss the possibilities of modern sustainable mineral extraction. The common goal was to present the mining of minerals as an attractive branch with a future. The significance of our Company on the European market was presented by Lukáš Horák, who emphasized the importance of glass and foundry sands in everyday life and their need for the future.

On November 12 to 13, the traditional 56th Czech Foundry Days were held in Brno. The representatives of foundries and suppliers participating in this conference discussed future development in this sector in connection with partial information about the possible emerging crisis. The main topic of the lectures and seminars was the disposal of used opening material (sand) in charged landfills. Our Company shall have an exhibition stand demonstrating the company's production portfolio at the next year of the Czech Foundry Days.

## DECEMBER

The traditional pre-Christmas meeting with heads of the councils of surrounding municipalities took place on December 3. The representatives of the municipalities of Mladějov, Újezd pod Troskami, Libuň, Troskovice, and Holín were acquainted with the activities of Sklopísek in 2019 and its plans for 2020. Further mutual cooperation was also discussed. The meeting was held in a friendly atmosphere and confirmed good relations between Sklopísek and the surrounding municipalities.

A traditional company's Christmas party was held in December. The new recruits and the employees working in the company for 5, 15, 20, 25 and 30 years were introduced during the evening.

# BUSINESS ACTIVITIES

## Occupational health and safety (OHS) and Fire protection (FP)

### OHS

Employees and contractors are regularly trained in OHS, FP and Environmental Protection. High level of safety is maintained in our Company both by reviewing safety principles and rules and by training in new facts and innovations in the legal requirements for Occupational Health Safety and Fire Protection. Any visitors who move around within the premises of our Company are always equipped with personal protective equipment (PPE) and trained in the safety rules of our company. The rules are available in both Czech and English.

### Injuries

In 2019, we had only minor injuries without incapacity for work. These were mainly minor abrasions, cuts or contusions. Despite these minor injuries, workers are always alerted and trained in occupational health and safety. In addition, measures are taken to eliminate other such injuries.

### AED

Our Company has purchased an Automated External Defibrillator (AED) for a more efficient way to provide first aid and resuscitation. The device is located in the Company's entrance hall, where it is available if necessary.

### OHS Review

OHS review took place in May based on the provisions of sec. 108, subsec. 5 of the Labour Code. Eight inspection commissions were appointed. They focused on checks of safe working environment. Any defects and imperfections were eliminated by the set deadlines.

### PPE

2019 was a key year in the selection of new workwear elements. The main goal was to integrate orange reflective elements into all layers of work clothes to eliminate the need to wear nylon reflective vests. Another criterion was the quality of workmanship, the comfort of workers, and functionality while maintaining all safety features. In order to increase the comfort for employee in the summer months, Company shorts have been introduced covering the knees.

### Inspections and Audits

OS SKP (the Trade Union of Glass, Ceramics and Porcelain Workers) carried out an inspection with an emphasis put on the safety of individual workplaces and revisions of electrical appliances and tools. The inspection did not find any major defects and appreciated the high standard of our Company. In October 8 to 9, a supervisory audit of our Company was carried out by the audit firm Bureau Veritas. The audit found no non-compliances.



# BUSINESS ACTIVITIES

## Occupational health and safety (OHS) and Fire protection (FP)

### Fire Protection

The area of fire protection is being maintained on a high level. The members of fire wardens are trained annually, both in the theoretical and practical elements. Portable fire extinguishers, indoor hose systems, and outdoor hydrants are maintained in perfect condition and are checked annually by an inspection technician. The fire protection documentation is being kept and maintained in accordance with the Fire Protection Act and the respective implementing regulation.

### Mining Activities

The extraction works continued in 2019 with the selective mining of glass and foundry sands as required by the production department. In the course of the year, we successfully responded to the increased raw material requirements for the production of high-quality fine-grained products with low iron content. Extraction of raw material below the groundwater level was performed in compliance with a valid permit, thus ensuring perfect use of high-quality glass positions.

According to the plan of reclamations and recultivations, overburden material was deposited on the inner dump, which consisted of overburden and hard sandstone positions. Last year, the Czech Mining Office carried out an inspection. The inspection focused on the economic exploitation of mineral resources and geological documentation. No serious faults were found, only recommendations for improvement were provided. In conclusion, the Czech Mining Office stated that the Střeleč deposit is being exploited economically. District Mining Authority for the regions of Hradec Králové and Pardubice also visited us during the year. The inspection carried out a review of the recommendations resulting from a comprehensive check carried out by the aforementioned authority in 2018.

### Raw Material Base

At mining of glass and foundry sands, the company paid attention to optimum utilisation of raw materials according to iron content and grain size range. Suitably selected type of raw materials for the given production is the basic factor in the efforts to increase the service life of the mining deposit and for optimum utilization of all glass and foundry sands.



# BUSINESS ACTIVITIES

## Mining

### Noise and Seismic Measurement

Constant monitoring of seismic effects of blasting techniques did not show any non-compliances with permissible hygienic regulations determined for the object monitored in accordance with ČSN 730040. The company still keeps using the constant INSTANTEL MINIMATE + meter that allows transmission of the values measured over a mobile phone and thus it helps the managers to have a good and up-to-date information on the situation in the deposit. The results meet the required values and are 20 times less below the set limit. Thanks to the year-long measuring of noise values it was determined that the noise level in the environment is not increasing. This way, one of the conditions of mining activities permission was fulfilled.

### Measuring of Dustiness

Another precondition for permission of mining activities is fulfilled by regular washing and maintenance of the roads and parking areas in the premises of the plant and the sand quarry. The cleaning works were extended by a road sweeping wagon, which greatly helps to reduce dustiness in the company premises and at the same time a sprinkler car, which is supplemented with permanent sprinklers with higher frequency of machine mechanisms movement. Continuous monitoring of dustiness carried out by an authorized agency shows no exceeding of determined limits.

### Protection of Surface and Ground Waters

The mining area, where the glass and foundry sands are mined, is also located in the cadastral area of the municipality of Troskovice. For this reason and based on good relations with this municipality, our Company decided to co-finance a new drinking water source for the municipality of Troskovice. A subcontracting company ensured continuous monitoring of surface and underground water in close and wide area around the deposit. The target was the ability to prognosticate the development of ground water in the structures supplying water to public. The monitoring of 2019 again does not show decrease of water. To the contrary, the water level in the objects monitored are stagnating or slightly increasing.

**„Care for the environment is a priority of the Company.“**



# BUSINESS ACTIVITIES

## Technical Support

The target for 2019 was both to maintain a trouble-free operation of the equipment and to monitor the priority and maintenance efficiency by appropriately visualizing the individual service requirements. The work on the investments took place within the approved budget and within the set deadlines.

### Repairs and Maintenance

Performance of service interventions is based on the workload kept in the information system. The tasks selected with respect to priorities are visualized and discussed with the maintenance team to make the implementation as efficient as possible. After the performance, the real scope of the work is reported in the information system and all costs are allocated to a specific machine and centre. System changes in maintenance operations were supported by year-round training of maintenance managers and support from the information system administrator.

### Major Repairs

The first major, but unfortunately unplanned repair in January 2019 was fixing the X-ray machine, namely replacement of the X-ray lamp. The repair for nearly CZK 1 million was implemented in the winter outage of the Wet Treatment Plant. Supporting repairs in 2019 were directed to the grinding technology, where in particular the wind screens were repaired, the gearbox was overhauled, and all worn parts of the sand transport piping system were replaced in the second half of the year. The most expensive repair of 2019 was tamping the siding rails, which took place on the connecting track and on the rail loading in the production site. The mechanical tamping was preceded by the preparation of the project and data documentation for correct adjustment of the tamping machine. The works on the completion of the siding repair will continue in the future on siding tracks at the Libuň railway station. It will be necessary to choose a suitable solution for this repair with regard to efficiency and non-limitation of loading operation.



# BUSINESS ACTIVITIES

## Investments

The installation of a new sorter was a priority investment in the last year. This was the last device that was missing to complete the entire independent sorting node for drying, sorting, transporting and storing, especially low-iron sands. Thus, it is possible to optimize production capacities for maximum efficiency of production processes.

Another equally important investment was the acquisition and installation of a new Sigma pump, which is used for pumping quarry water and maintaining the level of quarry lagoons at the level according to the current decision. The new pump is expected to be fully operational in March 2020.

As part of its responsibility, the Company demonstrates compliance with hygiene limits. At the end of 2019, the time-limited permit for the night hygiene limit expired, whereas our Company has already proved compliance with the statutory night time limit of 40 dB. All Company intentions are solved with respect to the statutory hygienic limits.

“Performance of the works carried out by both the technical department staff and external contractors takes place with the greatest emphasis put on occupational safety, quality and efficiency of the works performed.”

### **Sand Production and Processing**

Sklopísek Střeleč, a. s. ranks among the leading suppliers regarding production capacity of silica sands in Central Europe. Incessant modernisation of technologies allows production of silica sands with low content of iron oxide that form the basic element for production of extremely clear glass.

### **Production Process Optimization**

Searching the options for internal cost reduction during last year have brought great results much more than in the previous year. Emphasis was placed primarily on optimization of production processes, synchronization of production times of all lines, and elimination of idle times during the introduction of the new production system only on working days from Monday to Friday. The resulting asset was optimisation of production cost and increased productivity per head.



# BUSINESS ACTIVITIES

## Sand Production and Processing



### Modernization

The Company also invested considerable funds in improving the production of dried, sharply graded sands and thus fulfilled the company's motto "Quality in every grain". Thanks to this costly investment, our plant for the production of dried and graded sands has become not only the basis for the quality of the products supplied, but also completely waste-free.

### Environment

However, our Company invests its financial resources both to projects that bring a desired profit and labour productivity and also improvement of the working environment. It is mainly a system of utilization of dust particles in production, which consequently do not further burden the environment. The Company closely cooperates with all employees in implementation of their individual proposals for removal of all, even small, sources of dust and noise.

### Products

Based on the Sales Department's request, we continued in taking into account formerly non-standard requests of our existing and new customers for different or very specific quality of our common products in our production processes in Wet and Dry Treatment Plants. For this purpose we were successfully increasing the flexibility of individual production lines, which in absolute majority of cases resulted in our ability to provide the customers with the products according their requirements.

### Business Policy

The excellent news for the trade segment is that the volume of sand sold and the sales realized significantly exceeded the figures of the previous year. In year-on-year comparison, we have significantly increased sales of sands with high added value. However, we did not manage to fully meet all our goals as expected. Specifically, in sales of packaged sand we recorded a year-on-year decline in the order of %s. This decrease was partly due to the trend of some customers switching from packed sand to bulk sand.

In dealing with customers, we put great emphasis on communication and openness. Our main motto is fast and high-quality feedback, which will lead to the conclusion of the purchase agreement to mutual satisfaction and without unnecessary time delay. We were also present at important events. For example, the meeting with members of the Association of Glass and Ceramics in our plant, presentation of our Company at the important anniversaries of the surrounding communities in our region etc. In 2019, we continued to develop new products according to our customers' wishes. It was a new type of low-iron sand with a specific grain size and a new type of technical sand, intended especially for rail transport.

# BUSINESS ACTIVITIES

## Business Policy

In spring 2019, we launched a truck wash (for silo trucks and tipper trucks) and opened a new shower with toilet which is free for drivers to improve our customer service. Furthermore, we have prepared a new automated system for shipping wet sands, which will speed up and simplify the process of handling and loading sands.

In addition to sales in the Czech Republic, we have also achieved significant business success on foreign markets. It was mainly the border region of Germany, where we managed to win new orders, especially in the glass industry. The new orders are for industries requiring quartz sands with extremely low iron content, thanks to which we also penetrate more remote areas. We take pride in being seen as a reliable and powerful partner who is able to respond quickly to customer needs. Production and storage capacities, together with technical equipment, allow us to provide immediate and continuous year-round deliveries.

***“Our customers’ satisfaction is important for us.”***

## Responsibility Awareness

The Company constantly strives to minimize the negative impact of production activities on the environment. This approach stems from our sense of responsibility towards the inhabitants of surrounding communities, but also for maintaining a good environment for future generations.

The company represents its awareness of the importance of environmental protection by the introduction and certification of the ISO 14001 and ISO 50001 management system. Taking into account the surroundings of our company, we are trying to reduce noise and dust levels conceptually and in the long-term, regularly monitor groundwater and our priority is reclamation of lands affected by extraction.

Our primary goal is to ensure the safety and health of our employees and all employees of our cooperating companies. We consciously see to all work activities so that they are carried out applying safe working means. We have worked out and are systematically evaluating and updating the system for identifying and assessing the risks of potential health damage at work.

We put emphasis on prevention by continuous educating our employees and training them in the area of occupational health and safety. We support our region and try to contribute to further improving the quality of life of its inhabitants. Examples include the support to volunteer fire brigades, school facilities and the support provided to the cultural and sporting life of surrounding communities. An integral part of this support is also the aid provided to handicapped children and non-profit organizations.





# BUSINESS ACTIVITIES

## Responsibility Awareness

In 2019, the Company supported the public benefit organization Apropo Jičín, which provides aid to children and young adults with mental, physical, and multiple disabilities in the region of Jičín. On the occasion of the 80th anniversary of the Company, a representative of the company Apropo received a symbolic check for CZK 80,000 in support of treatment therapies for children and adults with severe disabilities from Ing. Petr Hübner.

**„OUR COMPANY ADHERES TO THE PRINCIPLES OF SUSTAINABLE DEVELOPMENT WITH AN EMPHASIS PUT ON COOPERATION WITH THE SURROUNDING MUNICIPALITIES.“**

## COMPANY'S MANAGEMENT

As of December 31, 2019:

### Petr Hübner

Managing Director

### Jiří Veselka

Financial  
Manager

### Zdeněk Müller

Technical  
Manager

### Zdeněk Novotný

Sales  
Manager

### Pavel Novák

Production  
Manager

### Lukáš Horák

Mining  
Manager

### Board of Directors

Chairman: Pavel Šedlbauer  
 Member: Otto Lorenz Hieber  
 Member: Felix Moreno Diaz  
 Member: Mark Christopher James  
 Member: Jiří Mašek

### Advisory Board

Chairman: Jiří Iša  
 Member: Ladislav Vostárek  
 Member: Miroslava Marková

*Sklopísek Střeleč, a.s. has no branch or other business establishments abroad.*

Jubilee

# Annual **2019** Report

Sklopísek Střeleč, a.s.